

# LANDWOOD GROUP

Chartered Surveyors | Asset Managers | Auctioneers

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# Welcome to Landwood, the asset experts.

Our team of chartered surveyors, asset managers and auctioneers provide an unrivalled service on all aspects of property, plant and machinery and business assets. How can we help you?

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Working from offices in Manchester and covering all of the UK, place your trust in our highly experienced team to deliver an end to end service that will exceed your expectations.

## Our Services:



Valuations



Property Advisory



Recovery &  
Restructuring



Property  
Management



Plant & Machinery



Property Sales &  
Lettings



Landwood Property  
Auctions



Office Agency

Expert advice on  
property, machinery  
and business assets.



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# About Us

At Landwood Group, we are proud of the work we do and the results we achieve. Clients come to us for services including property and machinery asset valuations and appraisals for secured lending and recovery situations; residential and commercial property management; property and business asset sales and on-line property auctions.

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## Our Key Sectors:

- |                                     |                                 |
|-------------------------------------|---------------------------------|
| + Business Recovery & Restructuring | + Lawyers                       |
| + Accountants                       | + High-net worth individuals    |
| + Banks                             | + Property owners and investors |
| + Commercial Finance                | + Asset managers                |
| + Specialist & Asset based lenders  | + Local authorities             |
| + Peer to Peer lenders              | + Commercial Property Agents    |
| + Corporate Finance advisors        |                                 |

## Our Approach:

01

### We Care about your work

We work closely with you on each instruction to make sure you get the right result.

02

### Agile and focussed team of experts

Director led approach, we are not a huge corporate.

03

### Above and beyond

We go above and beyond to make sure we deliver the best result for you.

## Our Clients

We advise clients of all sizes, from private individuals to major corporations. No matter how simple or complex your needs when it comes to property, we are the experts in your corner.

Aldermore

Handelsbanken

RSM

SecureTrust  
Bank

FRP

REWARD  
FINANCE GROUP

assetz  
capital

pwc

ADDLESHAW  
GODDARD

TLT

cowgills

Grant Thornton

Computershare

Quantuma

Public  
Sector  
Plc™





## Our Services

# Valuations

Providing an accurate and detailed valuation of your property, machinery and other business assets is why we are here. Our team is highly experienced in providing valuations for recovery and restructuring purposes, for secured lending or analysis and reporting.

- + Individual valuations for secured lending purposes
- + Loan security reviews
- + Development appraisals
- + Portfolio valuations
- + Desk top appraisal service





## Our Services

# Property Advisory

We provide a full range of professional property advice to assist our clients at key decision points, including services for owners, investors and occupiers. Our services include:

- + Investment analysis and advice
- + Market analysis and reports
- + Due diligence and feasibility studies and reviews
- + Expert Witness in litigation
- + Rent review, lease renewals and rates review
- + Property recovery services





## Our Services

# Recovery & Restructuring

We are experts in corporate recovery and work closely with Insolvency Practitioners, businesses, their lenders and advisers. We provide a full range of services from securing the site and assets, appraisal and valuation of the property and assets, through to the marketing and sale of the property and business & machinery assets to maximise realisations. Our services include:

- + Site security and control
- + Machinery & business asset appraisal and valuation, including preparation of detailed asset registers
- + Property appraisal and valuation
- + Machinery & business asset disposal via private treaty and on-line auction
- + Property marketing and disposal of individual properties and portfolios, including commercial, industrial, land and residential
- + On-line property auctions





# Plant & Machinery

We provide appraisals and valuations of machinery & business assets for secured lending and recovery purposes. Working with Asset Based Lenders we provide advice including desk top appraisals through to full RICS valuations. The team also works closely with Insolvency Practitioners on asset recovery appraisal and disposal assignments, selling via private treaty and on-line auction to maximise the sale results for our clients. Our services include:

- + Asset appraisal and valuation
- + Asset security including lift out, removal and storage at a secure site
- + Disposal services, including on-line auction and private treaty sales





LANDWOOD  
GROUP



Office Agency

## Our Services

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# Office Agency

Providing excellent market knowledge, imagination and enthusiasm, Landwood works with institutional landlords, private landlords, developers, large corporates and occupiers on a broad range of office property, both in Manchester City Centre and the wider regional markets. By carefully managing every stage of the process, our team deliver the highest level of service and ensure a seamless transaction in all facets including; lettings, sales, searches, acquisitions and disposals.

- + Lettings & Sales
- + Search & Acquisitions
- + Tenant representation



## Our Services

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# Property Management

Our experienced and proactive team of Property Managers offer a range of services for all types of commercial property to optimise the performance and value for landlords.

The service offered by our dedicated team is different from our competitors. By paying attention to detail we ensure the asset performs to the highest of standards for the landlord. Our services include:

- + Rent and financial Management (rent collection, financial reporting and service charge budget administration)
- + Regular on site inspections and maintenance
- + Site Health and Safety Compliance
- + Tenant lease obligation compliance
- + Lease event Management
- + Service provider management
- + Facilities Management services
- + 24/7 Helpdesk service
- + Regular bespoke client reporting



## Our Services

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# Property Sales & Lettings

Our agency team manages the sale of all property classes on an individual property basis, portfolio sales and auctions. We sell properties across the UK and will use joint agents where this is the most appropriate way of maximising sale realisations. Operating across all major sectors including industrial, office, retail, leisure, care and investment advice. Our services include:

- + Individual property sales
- + Portfolio sales
- + On-line property auctions via Landwood Property Auctions
- + Commercial lettings
- + Residential lettings





Our Services

# Property Auctions

Our property auction team are the best in the business, running online auctions every week for commercial and residential clients. Whether you have sold at auction many times before or it's your first time, the Landwood team are industry experts who get amazing results – 82% of our properties are sold.

420+

Lots Listed

12 Months to end of June 2020

82%

Success Rate

12 Months to end of June 2020

## Our Team

# Senior Management Team

Professional, experienced, friendly, focused and down to earth, Landwood Group staff care about doing the best job we can for you. The service every client gets is director-led, personal and tailored to them – and our reputation has been built up over many years. We'd love to get to know you and your business better.



**Mark Bailey** | BSc (Hons), ACII

Managing Director

An experienced asset management and recovery professional, including operational management and turnaround.

[mark.bailey@landwoodgroup.com](mailto:mark.bailey@landwoodgroup.com)

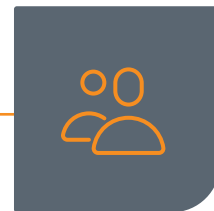


**Richard Parkinson** | DipSurv, MRICS, IRRV (Hons)

Managing Director

A RICS Registered Valuer and NARA member. A highly experienced corporate recovery and valuation specialist focussing on complex and commercial property advice.

[richard.parkinson@landwoodgroup.com](mailto:richard.parkinson@landwoodgroup.com)



## Management Team



**Helen Jude** | LLB (Hons), PgDipSurv, MRICS

Director | Property

A RICS Registered Valuer and NARA member. Leads the property valuation and recovery team, providing professional advice on commercial and residential property assets.

[helen.jude@landwoodgroup.com](mailto:helen.jude@landwoodgroup.com)



**Jeff Wignall**

Director | Plant & Machinery

A RICS Registered Valuer and corporate recovery expert specialising in plant & machinery assets, including asset appraisal and disposal services.

[jeff.wignall@landwoodgroup.com](mailto:jeff.wignall@landwoodgroup.com)



**Jonathan Brownlow**

Director | Property

A RICS Registered Valuer and corporate recovery expert specialising in complex and commercial property matters.

[jonathan.brownlow@landwoodgroup.com](mailto:jonathan.brownlow@landwoodgroup.com)



**James Ashworth** | BSc (Hons), MRICS

Director | Property Auctions

Expert commercial property auction professional, including commercial property valuations.

[james.ashworth@landwoodgroup.com](mailto:james.ashworth@landwoodgroup.com)



**Holly Surplice** | BSc (Hons), MRICS

Associate Director | Property

A RICS Registered Valuer and highly skilled property recovery professional.

[holly.surplice@landwoodgroup.com](mailto:holly.surplice@landwoodgroup.com)



**Kate Lay** | AssocRICS

Director | Property Auctions

An abundance of auction experience including all aspects of property marketing and sales.

[kate.lay@landwoodgroup.com](mailto:kate.lay@landwoodgroup.com)

**LANDWOOD  
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**Landwood Group (Head Office)**

Lancaster Buildings  
77 Deansgate | Manchester | M3 2BW  
0161 710 2010  
[landwoodgroup.com](http://landwoodgroup.com)

